



Acumen

Analyze the Past, Create the Future.

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Quote of the Month

"Selecting the right person for the right job is the largest part of coaching."

- Philip Crosby

Superstar Strategies

From Managing to Leading

Some believe that the difference between a leader and a manager is just semantics. While there is certain truth to that opinion, what is important is not the title but the role one plays. The real transition from managing to leading involves:

- ★ Striving for **excellence** instead of complacency.
- ★ Being **proactive** instead of reactive.
- ★ Applying **system thinking** instead of micromanaging.
- ★ Supporting **teamwork** instead of protecting turf.
- ★ **Inspiring** instead of directing.
- ★ **Empowering** instead of controlling.
- ★ Embracing **risk tolerance** instead of risk aversion.

In short, a leader explores, listens, understands, coaches, and facilitates.

